

InnoHSupport project

Supporting Innovation in Healthcare
Public Procurement

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Diana Cortés

Manager (Science & Innovation Link Office)



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Project background

Despite the potential of procurement to drive commercial innovation, the challenges remain significant. **Organisations seeking to adopt innovative solutions encounter numerous barriers**, both on the demand and supplier side: lack of proper identification of the challenges and opportunities, risks associated with technological development, lack of incentives, demand fragmentation, etc.

BARRIERS FROM THE DEMAND SIDE	BARRIERS FROM THE SUPPLIER SIDE
➤ Poor public demand for innovation vs. traditional solution/services. ➤ Inadequate management of risks associated with procuring innovations. ➤ Lack of incentives for the supply of innovative solutions. ➤ Legal framework complexity. ➤ Low organisational, commercial and regulatory skills.	➤ Poor understanding of public organizations requirements, constraints and culture. ➤ Poor understanding of tender specifications (specifications too descriptive or very generalist). ➤ Management of intellectual property rights. ➤ Low capacity to commercialise the products developed. ➤ Low capacity to attract funding for such developments.

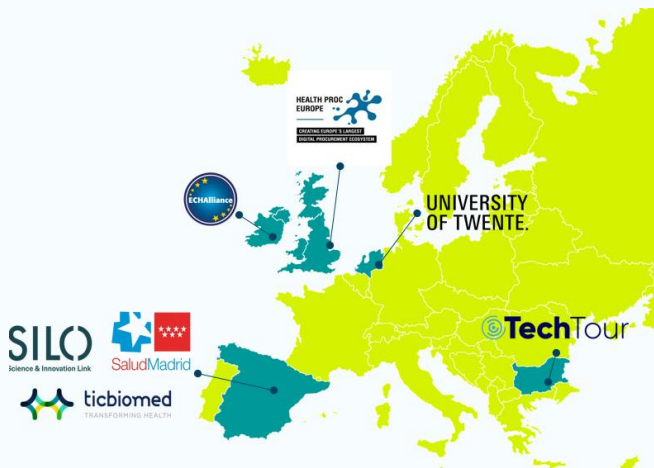
Consortium & objectives



InnoHSupport aims to enhance the **uptake of innovation** in healthcare through the **strategic use of public procurement of innovation**.

Key objectives of the project:

1. **Creating a robust network** of public and private actors to facilitate innovation procurement.
2. **Delivering capacity-building programs and executive education** to equip healthcare professionals with the skills and knowledge to manage innovation procurement.
3. **Establishing the Innovation Procurement AGORA** as a central hub for collaboration, knowledge exchange, and best practice sharing.
4. **Promoting sustainable procurement strategies** that align with environmental goals.



- **Programme:** Horizon Europe European Innovation Council and SMEs Executive Agency (EISMEA)
- **Project Type :** Coordination and Support Action (CSA)
- **Project duration:** 24 months (01/09/2024 – 31/10/2026)



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Services



InnoHSupport is aimed at enhancing innovation in healthcare through the strategic use of public procurement. Its main **goal** is to **provide healthcare ecosystem with training, consulting, and collaboration in Procurement of Innovation**.

To achieve this, different services are offered based on **3 pillars**:



Capacity building

Focused on building capacities and skills to the innovation procurement ecosystem.



Advisory services

Inventory of innovation procurement advisory services covering the whole innovation process cycle.



Collaboration and Matchmaking

Collaboration and Matchmaking to foster the innovation ecosystem building by developing spaces for co-design and Matchmaking.

OPEN CALLS FOR PROCURERS AND SUPPLIERS:

Our calls target diverse stakeholders, including suppliers, healthcare providers, SMEs, startups, research organizations, and innovation agencies. These opportunities are designed to offer tailored advisory services, capacity-building initiatives, and matchmaking platforms to accelerate the adoption of cutting-edge innovations in healthcare.

More information: <https://innohsupport.eu/open-calls/>



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Thank you for your attention!
Contact us, get involved, stay updated:



info@innohsupport.eu



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