

## PROCURE4HEALTH OPEN MARKET CONSULTATION – Q&A DOCUMENT

Question:	Answer:
<p>1. Are there opportunities for suppliers/operators who have already developed a system to address Hospital wastewater/sewage? If so, is the engagement different from proposals that require development?</p>	<p>The Pre-Commercial Procurement (PCP) procedure focuses on the development and testing of solutions that are not available on the market and require Research &amp; Development efforts (Technology Readiness Level between 3 and 8). If the solution is technologically mature (TRL 9), it falls out of the scope of this procurement approach.</p> <p>Nevertheless, as a result of the open market consultation, the PROCURE4HEALTH partners may become aware of solutions that can (totally or partially) address their needs. In that case, the procurement strategy may vary, and another procedure may be selected (Public Procurement of Innovation Solutions or traditional procurement).</p>
<p>2. About the PCP tender, is expected to be launched for Phase 1, and then, another tender for Phase 2 and another for Phase 3?</p>	<p>In PCP, one tender will be launched to award framework agreements covering Phase 1, Phase 2 and Phase 3. Technology providers selected as contractors will be awarded the framework agreement – which sets up the conditions for the three phases of the PCP – and a specific contract for phase 1. During phase 1, the contractors will design the solution and verify the technical, economic and organizational feasibility of their solution to address the PCP challenge.</p> <p>Technology providers who successfully completed phase 1 will be invited to submit a bid for phase 2 (prototype development). Likewise, technology providers who successfully completed phase 2 will be invited to submit a bid for phase 3 (original development and testing of limited volumes of 1<sup>st</sup> test products/services). Therefore, the call-offs after phase1 and phase 2 open a mini-competition between the contractors that have successfully completed the previous phase, after which the contract implementation stage for phase 2 and phase 3, respectively, starts.</p>
<p>3. What would be the scope of Phase 3? Is it expected to validate the solution at one or more hospitals for a defined time period?</p>	<p>During phase 3 of the PCP, technology providers will produce a first limited set of products/services and test them in relevant environments/real-life operational conditions. In principle, the solution will be validated in the facilities of more than one public buyer (i.e., more than one hospital). The testing and validation period will be defined in the tender documents.</p>



<p>4. Under which laws will be open the PCP tender? As a potential contractor, we will need to know the list of contaminants that will be under the scope of the PCP, not just a general classification.</p>	<p>In the potential future PCP, a group of public buyers from different EU member states will procure together Research &amp; Development services to develop innovative solutions to effectively remove toxic substances, infectious compounds, pharmaceutical residues, and pathogens from hospital wastewater on the hospital's premises. A list of contaminants may be provided in the tender documents.</p> <p>One of the public buyers will act as Lead Procurer in the PCP, purchasing the R&amp;D services on behalf of itself and of the other public buyers.</p> <p>The law applicable to the PCP will be the law of the Lead Procurer. For example, if the Lead Procurer is established in France, then the applicable law will be French law.</p>
<p>5. Under PCP, is a sharing of pilot's costs between the technology provider and the owner of the hosting site possible?</p>	<p>In principle, technology providers are responsible for transporting the prototypes to the testing facilities, as well as assembling and disassembling them. They also bear the risk of loss or damage, as well as the liability related to the installation in a specific pilot site according to the security protocols.</p> <p>The R&amp;D costs performed in the pilot sites will be covered by the PCP budget.</p>
<p>6. When are we going to be able to have the tender documents? After or before the questionnaire?</p>	<p>Currently, the PROCURE4HEALTH partners are conducting the preparatory actions for a potential future PCP. The open market consultation helps us to validate the findings of the market analysis and to gather relevant information to define the best procurement strategy. The tender documents will only be published when the procurement is launched. The date for the publication of the Contract Notice and the relevant tender documents of a potential future PCP will be defined in due time after the analysis of the market consultation results and further decision from the relevant public buyers.</p>
<p>7. How aligned is this procurement project with the current negotiations on the urban WWT directive?</p>	<p>The potential future PCP will be fully aligned with the requirements established in the Urban Wastewater Treatment Directive.</p>
<p>8. About the regulation to be considered, in terms of Hazardous Wastes, Water Directive, and other EU directives, there are a number of substances that are already classified as hazardous (like the cytostatics) and it is not allowed to discharge them to the sewage</p>	<p>The specific substances that the "to be developed" solution must be able to remove from the water will be defined in the tender documents (to be published after the procurement is launched).</p> <p>In any case, the potential future PCP will observe the applicable legislation and comply with the requirements thereof.</p>



<p>system. Should these types of toxics be handled as a priority over other contaminants?</p>	
<p>9. There will be a need to generate base load data sets which is specific to a given hospital - at what stage can this information be developed?</p>	<p>The technical specifications of the expected solutions and their compatibility with the testing facilities will be detailed in the tender documents (to be published after the procurement is launched).</p>
<p>10. Does P4H offer an automatic e-mailing of PCP tenders to listed interested technology providers?</p>	<p>No. The communications to technology providers are limited to the activities and opportunities of PROCURE4HEALTH.</p>
<p>11. Will the slides be shared?</p>	<p>Yes. The recording of the open market consultation webinar and the slides used during the session are available on the PROCURE4HEALTH project's website (<a href="https://procure4health.eu/">https://procure4health.eu/</a>).</p>

